

Licking County Board of REALTORS November Newsletter



A note from your President



Winter snuck up on us with such a mild fall, but its here in a big way! It's so hard to believe that the Christmas Season has officially begun after mid 70 degree weather. We've been busy at the Board office planning our budgets for next year, getting the new e-commerce billing system up and going, updating our bylaws, preparing our committees for next year, updating our forms and planning a class on the new purchase contract, planning a fun evening for the installation of new officers and holiday party, bringing in a new assistant to take Chelsa's place, sprucing up the office, reviewing our strategic plan and policy manual and preparing for new Officers for 2017. Take a moment to thank the people who are important in your life and enjoy some special times this season!

Final Lunch Club of the Year!

Ace of Spades winner of \$599 was Mary Kay Booher! The lunch club auction brought in a record amount of over \$1400 - with the money being spent on local charities. We are able to donate a total of \$4332 towards charities this year, thanks to your generosity! Thanks to all who have donated items and those who have purchased, but **let's give an extra thanks to Heather Stasel our Chair**, for tracking down our auction items and to **Mike Kennedy and Gary Babcock** for all their help auctioning. Our next lunch club will be held in January. If you would like to sponsor lunch club, please contact Patty at lcbr@windstream.net. Hurry, those spots go fast!



*Mary Kay Booher
The lucky LCBR
Ace of Spades winner*

Licking County's average home sold price was \$176,175 from January through October of this year, up 4% over the first ten months of 2015. There were 2,103 existing homes and condominiums sold in this year's first ten months, up 8.2% from



the same period last year when there were 1,944 homes sold, according to the Columbus REALTORS Multiple Listing Service.

"There were fewer houses and condos listed in October, making it a good time to list with less competition," said 2016 Licking County Board of REALTORS President Lisa Stewart. "Demand is strong as buyers put more houses in contract this month compared to last month. Our market remains steady into the final quarter of the year." [full story here](#)

Demand for Housing in Licking County Remains Strong

Holiday Party and Installation of New Officers for 2017

Don't forget to make reservations for the annual Holiday Party and installation of Officers! Mark your calendar for December 8th, at Longaberger Golf Club. Bring a gift to exchange for fun, if you care to participate. Make your [reservations](#) by November 25th!



2017 Board of Directors

President	Tracie Cope
President Elect	Mike Kennedy
Vice President	Amy Gihloni
Secretary	Mary Kay Booher
Treasurer	Larry Mitchell
Past President	Lisa Stewart
Director	Tim Hughes
Director	Joe Gebhart
Director	Melissa Johnston
Director	Billie Allen
Director	Joyce Thorp
Director	Jackie VanDorn
Director	Vanessa Beneze



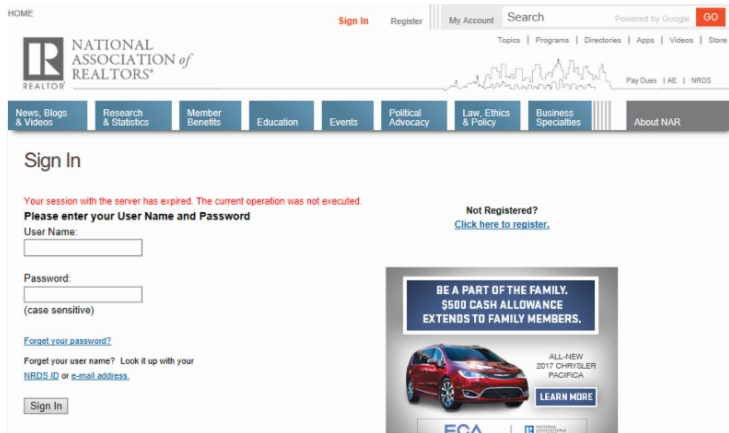
Left to right: Billie Allen, Joe Gebhart, Mary Kay Booher, Larry Mitchell, Jackie Van Dorn, Tim Hughes, Amy Gihloni, Mike Kennedy, Tracie Cope, Lisa Stewart. Not pictured Joyce Thorp, Vanessa Beneze and Melissa Johnston

Shoppers needed for Holiday Help!

It's time for us to use the funds that



have been raised all year at lunch club and our golf outing for our children's charities. We have wish lists to fulfill. So, if you would like to help shop, please contact Patty at 345-2151 to get a list from her.



New E-commerce Billing through realtor.org for 2017 REALTOR Dues

Effective with our 2017 REALTOR dues payments, the payments will need to be paid through realtor.org. In the top right corner, to the right of the little city scape, you will find a pay dues button. You will need to have your NRDS # to make your payment and create a user name and password if you haven't done so already. Follow these steps: If you have questions, you can call this number **800-874-6500**, and they will help you.

New Members

Please help us in welcoming our new members and remember to use our Affiliates! The following are new Affiliates or REALTORS:

New REALTORS

Jarod Callander	Coldwell Banker King Thompson
Kristyn Paxton	HER Realtors
Yuliya Saling	HER Realtors
Laurelann Comerville	Coldwell Banker King Thompson
Jeff Somerville	Coldwell Banker King Thompson

Broker

Mathew Watercutter	HER Realtors
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New Affiliate Members

Anderson Land Title Agency
First American Home Warranty

You can find **all Affiliate members and REALTORS** in our directory. An [on-line copy](#) is available on our website.



[OAR Daily Buzz](#) (click for more articles)

Ohio housing market reaches best-ever rate of sales in October
On November 22, 2016

By Carl Horst, OAR Director of Publications/Media Relations

The rate of homes sold across Ohio reached a best-ever in October, increasing 7.8 percent from the level recorded during the month a year ago, according to the Ohio Association of REALTORS.

“Activity throughout the Ohio housing market was beyond positive in October, as the pace of sales during the month reached the highest rate for any monthly period in 19 years,” said OAR President Sara Calo. “Equally as important as the uptick in sales is the average sales price continuing to post modest monthly gains. It’s evident that consumer confidence in the housing sector continues to be remarkably strong.” [full story here](#)

EDUCATION

Training locally for the new **Columbus Purchase Agreement** contract.

Training will be offered on Monday, December 5th 1:00-4:15 at the Newark Public Library by Bill Fergus from Holfinger Stevenson Law Firm. Watch for an email to sign up. You can earn 3 hours of CE from taking this class. Sign up [here!](#)

Ohio Association of REALTOR [Education page](#).
Training for Columbus/Central Ohio [MLS and Realist Designation or Certification Programs through NAR](#)

Code of Ethics Training - Beginning January 1, 2017, this training must be completed every 2 years. Follow this [link](#) for NAR approved on-line courses. New agents must complete Code of Ethics Orientation within 90 days of becoming a REALTOR. Failure to complete Code of Ethics training during any cycle will lead to suspension of membership for the January and February immediately following the cycle deadline, with termination of membership starting March 1 after the cycle deadline.

Licking County Board of REALTORS
[Patty Osborn, Executive Officer](#)

Mission Statement: To unite Licking County REALTORS, Affiliates, local businesses and our communities by providing a high standard of ethics, education, leadership and professionalism to promote stability and confidence in the Real Estate Industry.

CONTACT US

Like our Facebook page and check out what's new!



2016 Board of Directors

- | | |
|-------------------|---------------------------------|
| Executive Officer | Patty Osborn |
| President | Lisa Stewart |
| President Elect | Tracie Cope |
| Vice President | Jodie Greene |
| Secretary | Mary Kay Booher |
| Treasurer | Larry Mitchell |
| Past President | Mitch Fellows |
| Director | Charmin Patterson |
| Director | Billie Allen |
| Director | Amy Ghiloni |
| Director | Joe Gebhart |
| Director | Melissa Johnston |
| Director | Cynthia Corder |
| Director | Tim Hughes |

Want to serve on a committee? See what committees we have [here](#) and sign up at the Convention!

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