

Licking County Board of REALTORS December Newsletter



A note from your President



Its been a great year! Thank you for choosing me as your President in 2016. We've got a great Board coming in next year - with a total of four past Presidents and some great new members, too! I want to thank all of the Board members and committee chairs, co-chairs and committee members for serving. We were very lucky this year with the caliber of people involved. A special thanks to Patty Osborn (and her family who always get involved!), Chelsa Corwin and now Sierra for running our Board office so smoothly! Best of luck to Tracie Cope and the new Board for an even better 2017!

Thank you, Patty Osborn for a great year!

***E-commerce
Billing through
realtor.org for
2017 REALTOR
Dues = Past
due, if not paid,
please pay
now.***

Effective with our 2017 REALTOR dues payments, the payments will need to be paid through realtor.org. In the top right corner, to the right of the little city scape, you will find a pay dues button. You will need to have your NRDS # to make your payment and create a user name and password if you haven't done so already. If you have questions, you can call this number **800-874-6500**, and they will help you.

*Look where your
money goes that you
donate for Children's*

Charities!



We want to thank everyone who had a hand in making this happen; the Lunch Club Committee, those who donated auction items, the auctioneers, those who bid on items (whether you won or not!) and those who personally shopped for these children, and Cobe for his hard work at the golf outing!

The Licking County Board of REALTORS® is extremely proud to have raised enough money to purchase gifts for **86 local children in need**. Each month at the LCBR Lunch Club, donated items are auctioned off and all of the proceeds go toward buying Christmas gifts for these kids. In addition, Cobe Needham, son of Bob & Karen Needham of Chicago Title raised \$1000 at the LCBR Annual Golf Outing.

We have been doing this for 6 years and look forward to doing it again next year!



*Next Lunch Club is Wed,
January 11, 2017 at the Trout Club
at 11:30*

If you would like to sponsor lunch club, please contact Patty at lcbr@windstream.net. Hurry, those spots go fast!



Licking County's average home sold price was \$176,175 from January through October of this year, up 4% over the first ten months of 2015. There were 2,103 existing homes and condominiums sold in this year's first ten months, up 8.2% from the same period last year when there were 1,944 homes sold, according to the Columbus REALTORS Multiple Listing Service.

"There were fewer houses and condos listed in October, making it a good time to list with less competition," said 2016 Licking County Board of REALTORS President Lisa Stewart. "Demand is strong as buyers put more houses in contract this month compared to last month. Our market remains steady into the final quarter of the year." [full story here](#)

*Licking County Sales
Remain Strong as we*

Are you shopping for insurance? Let NAR help you!

[REALTORS® Insurance Marketplace](#) is an exclusive 'one-stop' insurance shopping site. It provides NAR members with a roster of health and wellness insurance plans and products, including a major medical health insurance exchange.



- Obtain quotes, compare plans and purchase directly online. All plans are from top-rated insurance carriers.
- Site is powered by SASid, a trusted NAR partner who specializes in helping NAR members find the best insurance plans and products for themselves and their families.

2017 Board of Directors

President	Tracie Cope
President Elect	Mike Kennedy
Vice President	Amy Gihloni
Secretary	Mary Kay Boher
Treasurer	Larry Mitchell
Past President	Lisa Stewart
Director	Tim Hughes
Director	Joe Gebhart
Director	Melissa Johnston
Director	Billie Allen
Director	Joyce Thorp
Director	Jackie VanDorn
Director	Vanessa Beneze



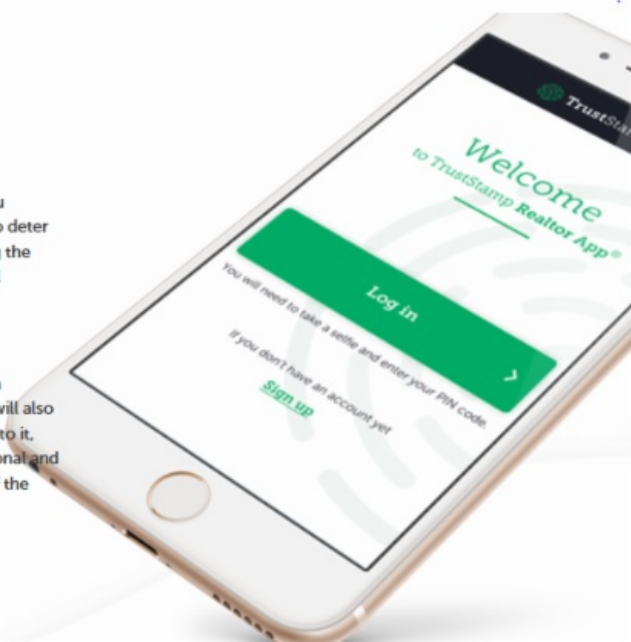
Left to right: Jackie Van Dorn, Joyce Thorp, Melissa Johnston, Tim Hughes, Vanessa Beneze, Larry Mitchell, Mike Kennedy, Lisa Stewart, Billie Allen, Tracie Cope. Not pictured: Amy Gihloni, Mary Kay Boher, Joe Gebhart

Safety - Trust Stamp App available through NAR, providing an opportunity to Invite your prospective client to create a VIP Profile ,Check their profile, Verify their identity once you meet. Learn more [here](#).

Protect your Clients, their Property and Yourself

Trust Stamp before meeting them (or allowing them to view a property) you demonstrate your commitment to industry-wide safety and will also help to deter money laundering and mortgage fraud. When it comes down to it, verifying the identity of a stranger is good business as well as your professional and legal obligation. Your use of Trust Stamp via the **Realtor®** only App is one of the privileges that comes with your status as a **Realtor®**.

By using Trust Stamp before meeting a stranger (or allowing them to view a property) you demonstrate your commitment to industry-wide safety and will also help to deter money laundering and mortgage fraud. When it comes down to it, verifying the identity of a stranger is good business as well as your professional and legal obligation. Your use of Trust Stamp via the **Realtor®** only App is one of the privileges that comes with your status as a **Realtor®**.



New Members

Please help us in welcoming our new members and remember to use our **Affiliates!** The following are new Affiliates or REALTORS:

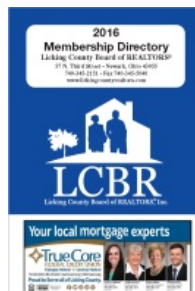
New REALTORS

Tianna Knight Coldwell Banker King Thompson

Lynette Tilley Coldwell Banker King Thompson

New Affiliate Members

You can find **all Affiliate members and REALTORS** in our directory. An [on-line copy](#) is available on our website.



Legally Speaking....

Which REALTOR can claim to have 'sold' a property?

By Peg Ritenour, OAR Vice President of Legal Services/Administration

Several questions have been received on the Ohio Association of REALTORS' Legal Assistance Hotline recently about a word that is very important to REALTORS — SOLD.

Who can claim to have sold a property and for how long? Here are a few of these questions:

Q: I had a property listed that was sold by an agent with another brokerage. Following the closing she sent out a postcard to the neighborhood where the property was located claiming that she just "sold" the property. I'm worried that people are going to think she was the listing agent when she wasn't. Isn't that misleading or unethical?

[Click here for answer and to view other questions and answers.](#)

EDUCATION

Ohio Association of Realtors Winter Conference

January 15-17th, 2017

Hilton Columbus at Easton

Go for one class or entire Conference - great classes by National Speakers, NAR President lunch box Economic Update, OAR Committee meetings (get involved!), OAR Directors meetings, Inaugural Festivities & Dinner for new OAR Board for 2017, fun afterhours and networking.

Ask your Board members if you have questions or want to know who else is going!

[Sign up here!](#)

Education offered by the [Columbus Realtors](#)

New Agents must attend a New Agent Code of Ethics Orientation - check with your manager to see when the next one is scheduled!

Ohio Association of REALTOR [Education page](#).

Training for Columbus/Central Ohio [MLS and Realist](#).

[Designation or Certification Programs through NAR](#)

Code of Ethics Training - Beginning January 1, 2017, this training must be completed every 2 years. Follow this [link](#) for NAR approved on-line courses. New agents must complete Code of Ethics Orientation within 90 days of becoming a REALTOR. Failure to complete Code of Ethics training during any cycle will lead to suspension of membership for the January and February immediately following the cycle deadline, with termination of membership starting March 1 after the cycle deadline.

Licking County Board of REALTORS

Patty Osborn, Executive Officer

57 N 3rd St, Newark, OH 43055. 740 345-2151

Mission Statement: To unite Licking County REALTORS, Affiliates, local businesses and our communities by providing a high standard of ethics, education, leadership and professionalism to promote stability and confidence in the Real Estate Industry.

CONTACT US

Like our Facebook page and check out what's new!



2016 Board of Directors

President	Lisa Stewart
President Elect	Tracie Cope
Vice President	Jodie Greene
Secretary	Mary Kay Booher
Treasurer	Larry Mitchell
Past President	Mitch Fellows
Director	Charmin Patterson
Director	Billie Allen
Director	Amy Ghiloni
Director	Joe Gebhart
Director	Melissa Johnston
Director	Cynthia Corder
Director	Tim Hughes

Want to serve on a committee? See what committees we have [here](#) and let the Board office know if you'd like to be involved!

THANK YOU FOR SERVING IN 2016 FOR THE LICKING COUNTY BOARD OF REALTORS!

Assessment of 2016 at the Board office - we made lots of chaos, then we made order - and are better and stronger than ever! We are very proud of the caliber of our volunteer Leadership and the incredible resource we have with our Executive Officer! Let them all know that you appreciate the time they give on your behalf!



Visit our website



Licking County Board of Realtors | 57 N Third Street, Newark, OH 43055

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